

NOW HIRING: Bi-Lingual Polish Speaking Retail Sales representatives at our newest Xfinity Store in Norridge, IL!

We are hiring Customer Sales Consultants - a dynamic role where sales & customer service come together to meet the needs of our customer base. This is an in-store sales position. More than half of the job is selling our services, which currently include video, internet, Xfinity home automation & security as well as phone services. CSC's must be able to consistently meet monthly sales quotas for both new services and existing customers. Here's a video that reflects this awesome opportunity:

<https://vimeo.com/121254113> (To view the video please cut & paste the link in a web browser)

As you may already know, Comcast Cable is one of the nation's largest video, high-speed Internet and phone providers to residential and business customers. We are seeking eager, enthusiastic professionals that are interested in providing top-notch service to their customers.

The sales consultant has many responsibilities, including but not exclusive to:

- Assisting customers in a prompt, professional manner by obtaining all information needed for resolution of transactions. Will work under pressure and manage long line of customers.
- Sell (upsell/cross sell) Comcast products and services during each transaction.
- Answering customer inquiries regarding billing and/or service issues or problems.
- Receive and post billing payments to customer accounts promptly.
- Process equipment and update customer account status upon receipt.
- Handle customer billing errors, and discrepancies, requesting necessary changes.
- Maintain/balance an accurate account of cash drawer; balancing all cash receipts daily and follows proper cash-handling policies and procedures at all times.

This will be a very fast paced environment, working under pressure to assist and upsell to customers to meet sales goals. Compensation combines an hourly rate + commission.

In addition to excellent compensation, Comcast offers excellent benefits. After 90 days of employment you are eligible for a benefits package to include; Medical, Dental, Vision, Flex Spending Account, etc. Also, you would be eligible for deeply discount Comcast cable and internet, and phone services and other Comcast Business Partner discounts. As well you are eligible for the Employee Stock Purchase Plan and retirement-Investment Plan.

IF INTERESTED, PLEASE APPLY AND UPLOAD A CURRENT RESUME

APPLICATION LINK:

FT posting - <https://jobs.comcast.com/job-182865-sr-sales-consultant-full-time-norridge-in-norridge-il-sales-retail?lang=en-us>

PT posting - <https://jobs.comcast.com/job-182863-sr-sales-consultant-part-time-norridge-in-norridge-il-sales-retail?lang=en-us>